RBF, Inc. Metrics by County 2007-2019*

| RBF, Inc. Loans in Barron County | | | | | | | | | | | | | | |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | 2012 | 2013 | 2014 | 2015 | <u>2016</u> | 2017 | 2018 | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 3 | 9 | 14 | 10 | 10 | 3 | 3 | 8 | 2 | 10 | 11 | 16 | 4 | 103 |
| Start-ups | 1 | 1 | 8 | 5 | 3 | 0 | 1 | 1 | 0 | 3 | 6 | 12 | 3 | 44 |
| # Loans | 3 | 11 | 16 | 10 | 11 | 3 | 3 | 8 | 2 | 10 | 12 | 18 | 6 | 113 |
| Total Amount Awarded | \$400,000 | \$332,468 | \$527,671 | \$242,500 | \$288,143 | \$79,600 | \$425,000 | \$398,000 | \$105,500 | \$527,323 | \$349,476 | \$746,500 | \$240,000 | \$4,662,181 |
| Pre-loan Jobs | 154 | 57 | 91 | 11 | 7 | 1 | 100 | 24 | 22 | 78 | 15 | 29 | 25 | 614 |
| Job Creation | 30 | 25 | 36 | 22 | 18 | 1 | 28 | 15 | 11 | 18 | 36 | 35 | 35 | 310 |
| Private \$ Leveraged | \$1,019,150 | \$512,651 | \$1,267,500 | \$2,042,750 | \$1,556,300 | \$288,900 | \$2,491,000 | \$7,406,827 | \$900,000 | \$9,020,549 | \$1,361,228 | \$3,024,000 | \$1,114,000 | \$32,004,855 |
| | | | | | | | | | | | | | | |
| RBF, Inc. Loans in Chippewa County | | | | | | | | | | | | | | |
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | 2014 | 2015 | <u>2016</u> | 2017 | 2018 | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 4 | 6 | 13 | 10 | 4 | 10 | 3 | 11 | 2 | 4 | 13 | 8 | 4 | 92 |
| Start-ups | 2 | 2 | 6 | 3 | 2 | 2 | 1 | 2 | 2 | 0 | 5 | 5 | 3 | 35 |
| # Loans | 4 | 6 | 13 | 10 | 4 | 10 | 3 | 11 | 3 | 4 | 13 | 9 | 4 | 94 |
| Total Amount Awarded | \$162,000 | \$290,000 | \$857,500 | \$450,000 | \$95,000 | \$487,200 | \$159,000 | \$723,000 | \$160,000 | \$213,250 | \$547,900 | \$414,129 | \$193,700 | \$4,752,679 |
| Pre-loan Jobs | 13 | 13 | 79 | 34 | 5 | 21 | 6 | 45 | 0 | 43 | 53 | 25 | 25 | 362 |
| Job Creation | 11 | 12 | 49 | 24 | 6 | 39 | 6 | 42 | 5 | 18 | 46 | 28 | 87 | 373 |
| Private \$ Leveraged | \$271,800 | \$1,432,900 | \$5,947,270 | \$1,311,762 | \$532,060 | \$3,521,950 | \$951,698 | \$4,703,814 | \$1,115,000 | \$472,750 | \$1,141,725 | \$2,239,000 | \$3,448,400 | \$27,090,129 |
| | | | | | | | | | | | | | | |
| | | | | | RBF, In | c. Loans in Cla | rk County | | | | | | | |
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | <u>2012</u> | 2013 | 2014 | 2015 | <u>2016</u> | 2017 | 2018 | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 3 | 10 | 3 | 3 | 2 | 4 | 3 | 4 | 1 | 6 | 3 | 5 | 2 | 49 |
| Start-ups | 2 | 5 | 3 | 2 | 0 | 3 | 3 | 0 | 0 | 4 | 1 | 3 | 1 | 27 |
| # Loans | 3 | 11 | 3 | 3 | 2 | 5 | 4 | 5 | 1 | 6 | 3 | 5 | 2 | 53 |
| Total Amount Awarded | \$195,000 | \$1,222,000 | \$72,185 | \$220,000 | \$440,000 | \$903,500 | \$113,000 | \$291,300 | \$80,000 | \$291,000 | \$99,000 | \$260,000 | \$280,000 | \$4,466,985 |
| Pre-loan Jobs | 11 | 128 | 3 | 31 | 132 | 58 | 7 | 13 | 4 | 0 | 1 | 22 | 1 | 411 |
| Job Creation | 25 | 71 | 3 | 25 | 55 | 42 | 17 | 23 | 2 | 20 | 4 | 25 | 9 | 321 |
| Private \$ Leveraged | \$1,003,371 | \$4,305,900 | \$110,000 | \$624,000 | \$2,090,000 | \$1,898,200 | \$200,998 | \$4,902,428 | \$213,000 | \$1,693,285 | \$270,250 | \$991,500 | \$900,000 | \$19,202,932 |

| RBF, Inc. Loans in Dunn County | | | | | | | | | | | | | | |
|--------------------------------------|-----------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|-----------|-------------|-------------|-------------|-------------|--------------|
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | 2012 | <u>2013</u> | <u>2014</u> | 2015 | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 3 | 6 | 8 | 6 | 4 | 5 | 11 | 5 | 1 | 6 | 7 | 1 | 6 | 69 |
| Start-ups | 2 | 2 | 5 | 3 | 3 | 3 | 4 | 1 | 1 | 2 | 3 | 0 | 3 | 32 |
| # Loans | 3 | 7 | 8 | 6 | 4 | 5 | 11 | 5 | 2 | 8 | 7 | 1 | 6 | 73 |
| Total Amount Awarded | \$145,000 | \$475,000 | \$638,000 | \$158,565 | \$153,000 | \$110,500 | \$678,600 | \$275,000 | \$80,000 | \$270,000 | \$455,950 | \$30,000 | \$463,380 | \$3,932,995 |
| Pre-loan Jobs | 60 | 79 | 16 | 2 | 1 | 9 | 98 | 43 | 0 | 2 | 19 | 0 | 33 | 362 |
| Job Creation | 35 | 31 | 146 | 11 | 24 | 16 | 60 | 43 | 18 | 10 | 14 | 0 | 13 | 421 |
| Private \$ Leveraged | \$967,700 | \$1,195,000 | \$4,099,500 | \$965,000 | \$436,537 | \$658,260 | \$2,554,431 | \$2,570,355 | \$397,500 | \$606,000 | \$1,841,750 | \$0 | \$3,609,517 | \$19,901,550 |
| RBF, Inc. Loans in Eau Claire County | | | | | | | | | | | | | | |
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | 2012 | <u>2013</u> | <u>2014</u> | 2015 | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 1 | 1 | 3 | 6 | 7 | 2 | 4 | 6 | 4 | 6 | 9 | 4 | 0 | 53 |
| Start-ups | 1 | 0 | 2 | 3 | 4 | 1 | 1 | 2 | 0 | 3 | 3 | 4 | 0 | 24 |
| # Loans | 1 | 1 | 4 | 6 | 7 | 2 | 6 | 6 | 4 | 7 | 10 | 5 | 0 | 59 |
| Total Amount Awarded | \$40,000 | \$30,000 | \$180,000 | \$160,000 | \$149,500 | \$55,000 | \$490,000 | \$372,700 | \$280,000 | \$403,300 | \$607,500 | \$272,400 | \$0 | \$3,040,400 |
| Pre-loan Jobs | 0 | 0 | 5 | 23 | 29 | 0 | 147 | 14 | 29 | 27 | 37 | 8 | 0 | 319 |
| Job Creation | 2 | 0 | 18 | 48 | 20 | 2 | 30 | 30 | 12 | 106 | 34 | 115 | 0 | 417 |

\$507,450 \$1,211,671 \$943,560 \$1,175,000 \$7,001,950 \$5,845,335 \$5,391,888

\$0 \$23,244,054

Private \$ Leveraged

\$73,500

\$0

\$610,000

\$361,700

\$122,000

| RBF, Inc. Loans in Polk County | | | | | | | | | | | | | | |
|-------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|
| | 2007 | 2008 | 2009 | <u>2010</u> | <u>2011</u> | 2012 | 2013 | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>Total</u> |
| Total # Businesses | 2 | 15 | 20 | 17 | 15 | 10 | 13 | 8 | 1 | 5 | 10 | 9 | 7 | 132 |
| Start-ups | 1 | 3 | 4 | 11 | 8 | 4 | 5 | 4 | 0 | 1 | 2 | 8 | 3 | 54 |
| # Loans | 2 | 16 | 22 | 18 | 15 | 10 | 14 | 8 | 1 | 5 | 10 | 10 | 7 | 138 |
| Total Amount Awarded | \$80,000 | \$538,800 | \$590,936 | \$496,800 | \$1,026,900 | \$396,150 | \$850,950 | \$290,000 | \$63,300 | \$325,000 | \$928,500 | \$492,401 | \$287,500 | \$6,367,237 |
| Pre-loan Jobs | 3 | 43 | 34 | 13 | 13 | 62 | 44 | 31 | 5 | 22 | 44 | 49 | 40 | 403 |
| Job Creation | 9 | 33 | 32 | 27 | 99 | 37 | 59 | 25 | 5 | 21 | 62 | 49 | 22 | 480 |
| Private \$ Leveraged | \$234,000 | \$477,883 | \$1,125,802 | \$944,463 | \$13,691,819 | \$787,425 | \$31,711,067 | \$1,766,700 | \$780,700 | \$1,249,955 | \$6,913,233 | \$2,340,932 | \$2,355,625 | \$64,379,604 |
| RBF, Inc. Loans in St. Croix County | | | | | | | | | | | | | | |
| | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | <u>2018</u> | 2019 | <u>Total</u> |
| Total # Businesses | 8 | 16 | 17 | 14 | 5 | 8 | 13 | 8 | 1 | 8 | 17 | 15 | 9 | 139 |
| Start-ups | 2 | 7 | 5 | 5 | 1 | 4 | 4 | 2 | 1 | 4 | 4 | 12 | 6 | 57 |
| # Loans | 8 | 17 | 17 | 14 | 5 | 8 | 14 | 8 | 1 | 9 | 18 | 15 | 11 | 145 |
| Total Amount Awarded | \$1,135,000 | \$1,087,957 | \$1,376,263 | \$639,150 | \$225,000 | \$577,000 | \$1,495,885 | \$198,800 | \$150,000 | \$444,000 | \$1,163,992 | \$925,000 | \$1,284,600 | \$10,702,647 |
| Pre-loan Jobs | 187 | 96 | 100 | 71 | 21 | 15 | 335 | 8 | 0 | 8 | 70 | 98 | 138 | 1147 |
| Job Creation | 75 | 69 | 162 | 67 | 14 | 37 | 130 | 9 | 21 | 54 | 79 | 98 | 74 | 889 |
| Private \$ Leveraged | \$8,196,239 | \$6,977,725 | \$5,940,837 | \$4,579,750 | \$1,088,151 | \$4,582,100 | \$9,509,328 | \$372,600 | \$911,000 | \$3,526,134 | \$4,360,625 | \$9,137,475 | \$10,339,847 | \$69,521,811 |
| | | | | | | | | | | | | | | |
| | | | | | | Total All Count | | | | | | | | |
| Total # Businesses | <u>2007</u> 24 | 2008 63 | 2009 78 | <u>2010</u> 66 | <u>2011</u> 47 | <u>2012</u> 42 | <u>2013</u> 50 | <u>2014</u> 50 | <u>2015</u> 14 | <u>2016</u> 47 | <u>2017</u> 70 | <u>2018</u> 58 | <u>2019</u> 32 | <u>Total</u> 609 |
| Start-ups | 11 | 20 | 33 | 32 | 21 | 17 | 19 | 12 | 6 | 18 | 24 | 44 | 19 | 257 |
| # Loans | 24 | 69 | 83 | 67 | 48 | 43 | 55 | 51 | 16 | 51 | 73 | 63 | 36 | 643 |
| Total Amount Awarded | \$2,157,000 | \$3,976,225 | \$4,242,555 | \$2,367,015 | \$2,377,543 | \$2,608,950 | \$4,212,435 | \$2,548,800 | \$1,158,800 | \$2,728,873 | \$4,152,318 | \$3,140,430 | \$2,749,180 | \$35,670,944 |
| Pre-loan Jobs | 428 | 416 | 328 | 185 | 208 | 166 | 737 | 178 | 61 | 180 | 239 | 231 | 262 | 3357 |
| Job Creation Private \$ Leveraged | 187 \$11.765.760 | 241 \$14.902.059 | 446 \$19.100.909 | 224 \$10.829.425 | 236 \$19.516.867 | 174 \$12.244.285 | 330 \$48.630.193 | 187 \$22.666.284 | 104 \$6.387.200 | 259 \$24.225.623 | 275 \$21.734.146 | 350 \$23,124,795 | 240 \$21.767.389 | 3013 \$235.127.546 |
| \$'s Awarded/Job Created+Retained | \$3,507 | \$6,052 | \$5,481 | \$5,787 | \$5,355 | \$7,673 | \$3,948 | \$6,983 | \$7,023 | \$6,216 | \$8,078 | \$5,405 | \$5,476 | \$5,600 |

^{*}Data compiled through October 31, 2019. Does not include CDBG, EDI-TEF, or RBF-EDA loans.